

## REUTERS

## Coupled Products Leadership Team Purchases Company

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Five-plus years after a successful turnaround following the divestiture from the then-bankrupt Dana Corporation, Coupled Products was sold to Rochester Hills, MIbased TJD Industries. SG Industries acquired Coupled Products, a major U.S. and Mexico player in the automotive fluid routing products market, in 2007. Since then, SG's owner Brad Ginsberg has guided the executive team in transforming the company by streamlining the operations and focusing on strategic product lines—changing from a poorly performing corporate division under Dana to a nimble, robust entrepreneurial success, building upon this progression each successive year.

TJD Industries was formed by two Coupled Products executives, president Jonathan Drew and director of operations Tina Johnson. "Our team is excited to complete this acquisition, and to continue the advancement from the significant efforts of SG Industries and its owner Brad Ginsberg over the last five years," said Drew, an 18-year company veteran. "We have grown through his guidance and leadership, and we will strive to continue the operational principles developed during his tenure. With Coupled Products' unique operational capabilities, an improving automotive industry and our opportunities in other markets, we look forward to flourishing in the years ahead." Coupled Products manufactures tube and hose assemblies used in air-conditioning, heater, hydraulic power steering, hydraulic brake, fuel and EGR systems, in addition to producing a wide variety of steel, brass and aluminum machined components and fittings. Coupled Products also provides both furnace brazing and corrosionresistant coatings for regional metal component and assembly manufacturers.

Tina Johnson, who has more than 20 years of experience with the company, is eager for Coupled Products to continue with the direction established under Ginsberg. "Although Coupled Products has been operating for over 40 years (doing business under prior names Preferred Technical Group and Continental Hose), we developed both our culture and entrepreneurial spirit working under his leadership. Coupled Products is well-positioned with an excellent manufacturing asset base and company structure. We provide the best-value and lowest regional cost product supported by strong engineering talent."

SG Industries Inc. is a private holding group based in Northbrook, Illinois led by Ginsberg, a respected business owner and attorney. Over the last several decades, Ginsberg has purchased, managed and repositioned numerous North American companies in multiple business fields, including operations in the investment, real estate, manufacturing, movie production, financing, automotive, landscape construction, gaming, staffing, consulting and service arenas. Ginsberg sold Coupled Products to spend more time focusing on his other businesses and on his philanthropic goals, but will maintain contact with the Coupled Products executive team on a consulting basis. Ginsberg praised the management/ownership team and predicts continued success: "I firmly believe we are leaving the company in the capable hands of the managers who were integral in the company's turnaround and look forward to seeing their future success."